





AgriFood 4.0 Opportunities & Challenges: Be more innovative and gain international traction with TRACK!

TRACK a European Project co-funded by the COSME programme¹ (EU) aims at better equipping entrepreneurs to face the challenges and opportunities of Agriculture 4.0 including by fostering cross-border transfer of knowledge and experience between entrepreneurs. Five European agrifood clusters from France (VEGEPOLYS), Romania (AgroTransilvania Cluster), Spain (CTA), The Netherlands (Greenport West-Holland) and Italy (Agrifood Clust-ER) cooperate in the project.











Are you an SME² offering ICT and data processing solutions? Is agrifood a target sector for your firm?

TRACK is looking for 10 promising ICT SMEs intending to develop new or offer existing digital solutions to the agrifood sector.

Call open until 30 April 2019!

- \triangleright ICT SMEs offering solutions of at least TRL4 to 5^3 with no previous experience of collaborating or selling to the agrifood sector;
- > ICT SMEs offering solutions of at least TRL4 to 5 with previous experience of dealing with the agrifood sector and with an interest to gain further knowledge of the sector.

Apply to TRACK to receive expert support to better access the agrifood sector!

(https://www.nasa.gov/directorates/heo/scan/engineering/technology/txt_accordion1.html)

¹ COSME Program: Europe's programme for small and medium-sized enterprises, aims to make it easier for SMEs to access finance in all phases of their lifecycle-creation, expansion, or business transfer.

² Small and Medium size Entreprise (https://ec.europa.eu/regional-policy/sources/conferences/state-aid/sme/smedefinitionguide-en.pdf)

³ Technology Readiness Level

TRACK offers advisory services to help you deploy and adapt your business model to the needs of the agrifood sector, through:

- A training programme to help your firm acquire specific knowledge of the commercial practice and technology needs of firms of the agrifood sector;
- Support to internationalizing business plans in the agrifood sector. Depending on the specific needs of each supported SMEs, TRACK will support:
 - The identification of networks portfolio;
 - The mapping of international markets prospective;
 - The preparation of investors' rounds;
 - The preparation of B2B agendas with potential clients;
 - o The preparation of applications for transnational RDTI calls for projects.

We will **select a total of 10 promising ICT SMEs** amongst the applications received from all the TRACK partners countries through the assessment of their solutions and their initial **Business Plan, focusing on how they intend to enter or increase their share of activities in the Agrifood** sector and their capabilities to implement that Plan.

The TRACK Call of Interest will open on 1st April 2019 and it will close on 30th April 2019.

If you are interested in participating, contact us at celia.gavaud@agrifood.clust-er.it

For further info, visit our website: TRACK | Growing Data

We look forward to hearing from you soon!